

# Get ready for the scary questions

*“Here’s some advice: At a job interview, tell them you’re willing to give 110 percent. Unless the job is a statistician.” - Comedian Adam Gropman*

If you stop to think about it, you'll realize there are a few questions you hope nobody asks you. Well guess what: they will! And the best way to handle them is to be ready for them. Assume they're going to ask you, and prepare an answer that is short, concise and positive.

## The top 10 Interview Stumpers

Over and over and over again, I’ve watched great candidates choke (literally and figuratively) over these interview questions. Most job seekers cross their fingers and hope nobody asks these questions. That is a recipe for disaster. There IS a better way! Practice answering them BEFORE your next interview and watch the offers roll right in. So, here they are:

- Tell me about yourself. *Phew! They want 30 seconds or less. They MIGHT tolerate 60 seconds, but they really prefer a quick 30-second overview. After that, they’ll dive in and ask for more where they want to know more.*
- Why did you leave your last job?
- Why are you still unemployed?
- How much \$\$\$ do you want to make?
- You’re overqualified. Aren’t you? Convince me why I should hire you anyway.
- What’s your proudest career achievement?
- What’s your biggest mistake (failure)? What happened, how did you handle it, and what did you learn from it?
- You’ve never done \_\_\_\_\_. How will you overcome this gap?
- Why should I hire you?
- What questions do you have for me?