

How to did it *really* go?

DEBRIEF QUESTIONS

Use these questions RIGHT AFTER every interview.

Review your last interview(s). Figure out what they want & what their concerns are. You need to figure out these 4 things:

- What went well?
- What did not go well?
- What are their biggest pain points?
- What are their primary concerns about me?

Here's how: Ask yourself these 12 questions. Be really honest. If there were some hiccups, there are steps you can take to overcome them. However, if you're afraid to look at the tough stuff, it will certainly remain a barrier to your success. Once you've gone through this list of questions, I HIGHLY recommend you review it with a friend who can help you sort through it all, and think about the best next steps.

12 questions to ask yourself after every interview

1. What excites you about the job?
2. What concerns you about the job.
3. Do you have what they are looking for? Make a list! (Identify the gaps)
4. Do you think you are a top contender? If so, why? If not, why not?
5. Was there anything missing in your skills & experience?
6. How does the job match your values & desires? (Scorecard!)
7. Did the interview go well? If so, why?
8. What did not go well?
9. What could you have done better?
10. What were the tough questions for you? Awkward moments?
11. What are the next steps in their process? When should you hear more?
12. What do you wish you had done better?