

Find your Champions

You can never know what will happen when you call the people you like, know and trust you. But you will always know what will happen if you do NOT call them: absolutely nothing. Your champions know you. They trust you. They really like you. And they would LOVE to help you find a great new job. But if they don't know you're looking, they can't help. This is a REALLY important step ... for four reasons:

1. **Big boost of confidence.** The people who know you & love you will remind you how smart and talented you are ... today and tomorrow.
2. **Support.** On those really hard days, your champions will give you a safe place to land, to vent, to cry, to scream and even to laugh. When you really need it, you'll have people to call.
3. **Job leads.** 80% of people get hired through networking. The people who already know you will be most likely to go out of their way to hire you, or help you get hired.
4. **Warm, hearty, high-impact introductions** to people who can hire you.



Make a list of your “champions.” Put a “call by” date next to each one. Then start calling! Today!

People who know me, like me & trust me:

Call by date:

<ul style="list-style-type: none"> • _____ • _____ • _____ • _____ • _____ • _____ • _____ • _____ • _____ 	<ul style="list-style-type: none"> _____ _____ _____ _____ _____ _____ _____ _____ _____
---	---